

General info and Main Changes

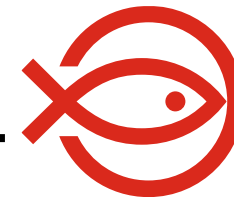
# DCA PROCUREMENT MANUAL


5th Edition, April 2016



# General Information

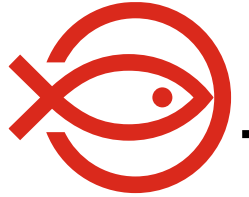
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- The Manual + Annexes are available online
  - same web ([LINK](#)) and same login (pro/pro12345)
  - Previous editions available from same link in the Archive → 
- **ARCHIVE**  
PROCUREMENT MANUAL, 4TH EDITION,  
JANUARY 2012
- 5<sup>th</sup> ed. applicable from 1<sup>st</sup> of April 2016
- Always download Manual and Annexes from web
  - This ensures that the correct edition is applied
- Some Annexes translated into Danish – no other translation for 5<sup>th</sup> ed.
  - If you need the Manual or Annexes translated include costs in CO/HMA/project budgets (HQ does not pay for translations)
  - No major changes to content or the legal aspects of Annexes, so the translated Annexes in 4<sup>th</sup> ed. can still be used when needed
- CO/HMA print own Manuals and for their implementing partners
  - But, HQ will print 1-2 Manuals for CD/PM to bring to each CO/HMA offices
  - Note: Some parts of the Manual are in color now – but can still be printed in black/white

# Updates and Changes

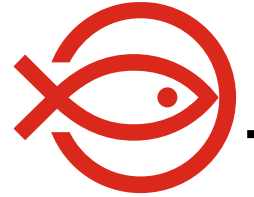
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## APPLICABILITY

- Same as always - **All projects** (Int. donors; Danida, foundations, private partnerships etc.)
- Danida and own funds with a total project budget below 500,000 dk.kr. are exempted
  - Partners can apply own procurement rules and guidelines if they live up to international standards. If they do not, they shall apply the Manual (Danida requirement)
  - DCA CO/HMA procurement + self-implementation = > Manual always applies
  - This has been a rule for a long time, but it was not outlined in the Manual - now it's included in the Introduction under applicability

# Updates and Changes



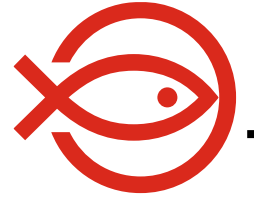
## TRESHOLD BELOW EUR 300

- > NOT considered procurement = no Procurement Procedure applies
- > Simple Procedure starts at EUR 300
- > Threshold can be set lower than EUR 300

	SUPPLY	SERVICE	WORKS
Simple Procedure	300 – 9,999 EUR	300 – 9,999 EUR	300 – 9,999 EUR
Negotiated Procedure	10,000 – 149,999 EUR	10,000 – 149,999 EUR	10,000 – 299,000 EUR
Local Open Tender	150,000 – 299,999 EUR	150,000 – 299,999 EUR	300,000 – 2,999,999 EUR
International Open Tender	Above 300,000 EUR	Above 300,000 EUR	Above 3,000,000 EUR

# Updates and Changes

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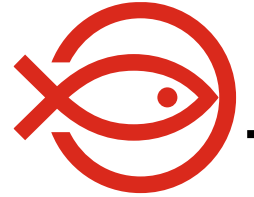


## CASH GRANTS AND VOUCHERS section 4.5

- Rewritten and sharpened
  - Focus on Vouchers as this involves procurement
  - Commodity and Service Vouchers involves procurement = > selecting suppliers/service providers as per Contract Category and contract value
  - Cash Grants and Cash Vouchers are cash money = > not considered procurement and no Procurement Procedures applies
  - Highlighted that when Cash Grants and Vouchers are distributed electronically the purchase of Financial Service Providers, phones, tablets etc. are procurement and procurement procedures applies
  - New support **Annex GEN 19: Cash Grants vs. Vouchers**  
Describing the type of Cash Transfer -> provides an example -> procurement action(s) involved

# Updates and Changes

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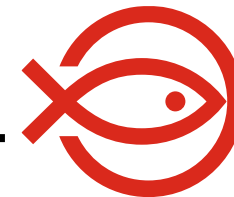


## DEROGATIONS section 4.7

- In general the section has been rewritten and sharpened in understanding. It now includes an introduction to derogations and specifies the need for justification and documentation
- Automatic Derogation remained => **Blanket Derogation** section 4.7.1
- **Blanket Derogation:**
  - Reference to Simple Procedure removed
  - Replaced with 'Procurement from a Single Supplier' (no price comparison required)
  - Documentation: PO/Contract; Technical specs/TOR; Proof of Receipt and Invoice
  - Added:
    - i: When prices are fixed by legislation it is allowed to purchase from a single supplier

# Updates and Changes

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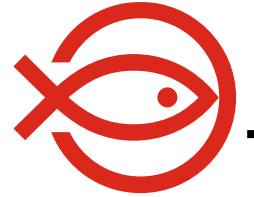


## DEROGATIONS section 4.7

- **‘Other Exemptions’ added to Blanket Derogations:**
  - j.** Blanket derogation to refrain from posting a general advertisement for security reasons or if operation is declared an emergency situation
  - k.** Blanket derogation to refrain from publishing an Award Notice if this poses a security risk to staff, beneficiaries or contractors.
  - l.** Products grown or produced by beneficiaries > Simple Procedure
  - m.** Procurement of livestock > Simple Procedure
  - n.** For online purchase of supplies below EUR 10,000 it's not mandatory to issue a Purchase Order
- **Seperate section: ‘Derogation by Approval’ - section 4.7.2**
  - Removed: Shortfall or unavailability of resources in the market
  - Rest is the same as 4th Ed.
  - New examples

# Updates and Changes

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## **ADVERTISEMENT - section 4.11**

- Section 4.11 Renamed to 'General Advertisement' and exempted for emergency status projects

## **PROCUREMENT IN EMERGENCY PROJECTS – section 4.15**

- New section on emergency projects, explaining what an emergency situation is and reference to blanket derogation a. and j. (source single supplier and general advertisement not mandatory)

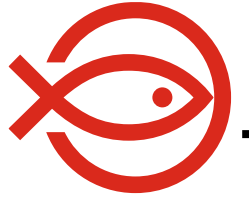
## **ONLINE PROCUREMENT – section 4.16**

- New section: Risks and not mandatory to issue PO for purchases of supplies below EUR 10,000 (blanket derogation: j.)



# Updates and Changes

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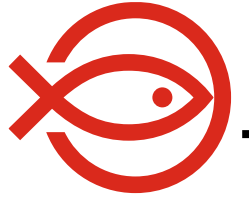


## DOCUMENTATION AND MONITORING section 5

- **Procurement Files** section 5.1
  - General procurement file content upgraded: include GEN 18 and a General Note to File
  - Proff of receipt *of the supplies, services or works* (before only proof of receipt)
  - Note to File is added under all procurees and explanation to the Note to File
  - Note on the preparation of a reconciliation sheet for multiple deliveries under same lot
  - GEN 18 adapter accordingly and in format
- New section on **Procurement Monitoring** section 5.2
  - Guidelines on procurement monitoring:
  - Section on 'What to look for in Procurement Documentation'
  - Checking physical files and quality of documentation

# Updates and Changes

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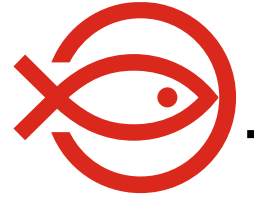


## DOCUMENTATION AND MONITORING section 5

- **Procurement Finalisation** section 5.3
  - Upgraded with more thorough guidelines
  - Actions in regards to the **Final Procurement Plan** is described with reference to: 'Actual Procurement' section in the PP; ensure PP matches the Financial report; actual procurement and the Narrative Report is aligned; and the Final Report to donor include relevant and correct procurement info
  - **Audit Preparation** is added: List of what to do and responsibilities for both implementing partner and donor contract holder

# Updates and Changes

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## THE SIMPLE PROCEDURE

- Wording of what the Simple Procedure requires has been changed. This because the wording was unclear and often created an understanding that obtaining one quote was enough...

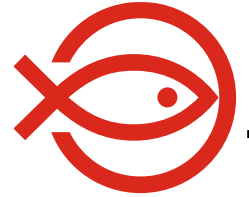
Changed from:

*"The Simple Procedure does not require more than one quotation to be collected. It is though important to stress that the price shall correspond with the present market price or lower. This shall always be justified and filed in the procurement file. To prove that the price corresponds with the market price or lower, you can..."*

Changed to:

*"For the Simple Procedure it shall be documented that the price of the procured product corresponds with, or is lower than the market price (meeting the technical specifications/TOR). To establish this you can... Make sure you have at least three prices for comparison"*

# Updates and Changes



## NEW VISUAL STEP GUIDES

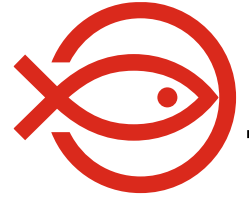
- **Why?**
  - To create a more visual communication of steps and processes
  - Easier for users to get an overview and recognise actions
  - Gather all information relevant for each independent step in one visual step. This to make it easier for users to identify what is required for that particular step in terms of actions, considerations, documentation and annexes. If there is a relevant e-learning for a step this is also indicated
  - Each Procedural Step Guide ends with an overview of what documentation shall be filed in the procurement file

### 1. Procurement Process Overview

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# Updates and Changes



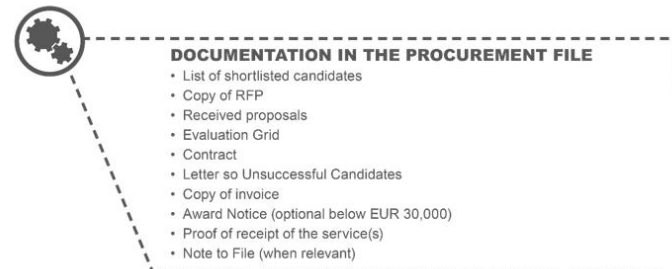
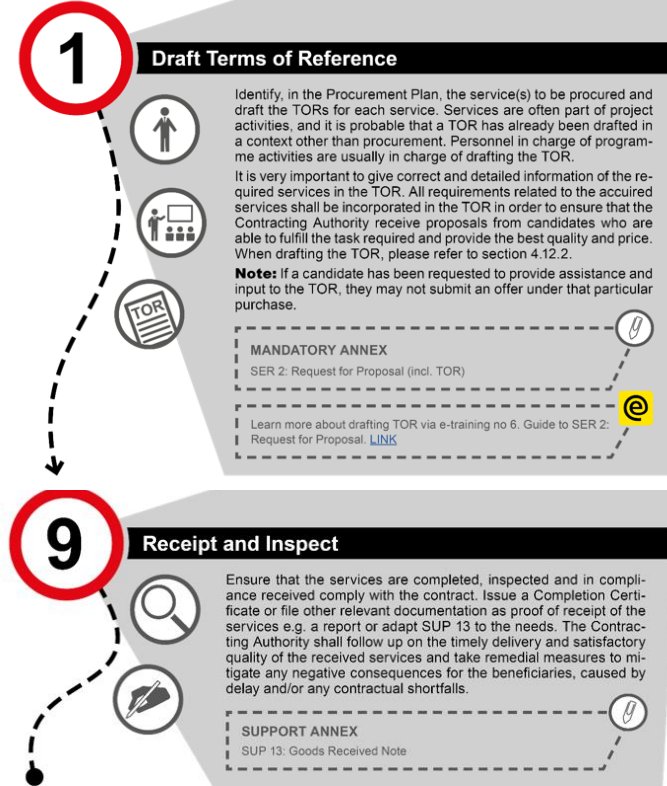
## NEW VISUAL STEPGUIDES

### 2. Step Guide to the Procurement Plan

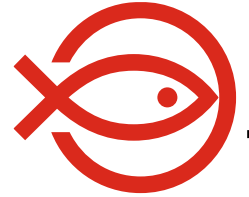
### 3. All Step Guides for Procurement Procedures - >

- Evaluation criterias described better in the step guides
- New E-training icon @

#### Step Guide



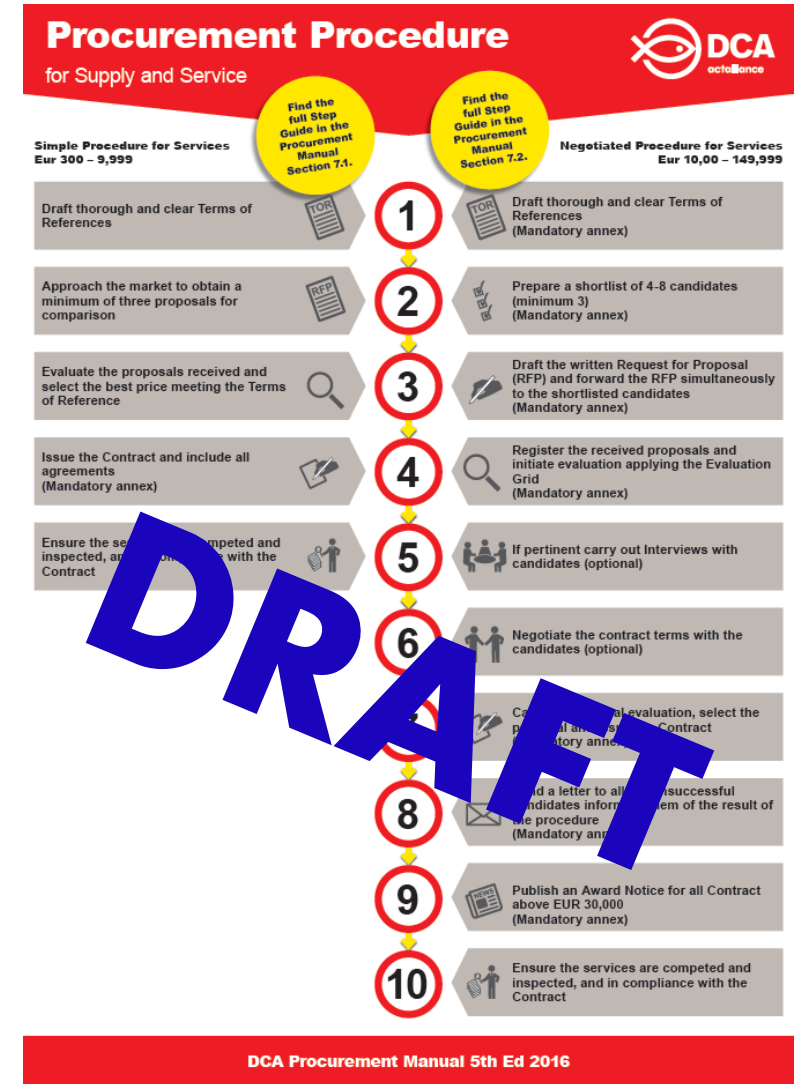
# Updates and Main Changes



## NEW POSTER (A2 format)

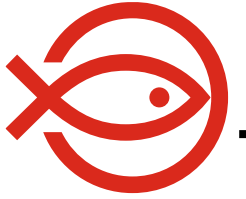
Poster with visual overview of the steps for the Simple and Negotiated Procedure is on the way

A little teaser...



# Updates and Changes

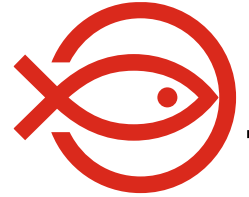
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## **PROCUREMENT E-TRAININGS**

- Updated list of the available modules
- Total of 6 on-demand e-trainings

# Changes to Annexes

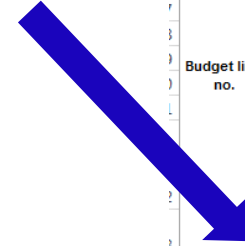


## GEN 7-1: TEMPLATE FOR PROCUREMENT PLAN

- Info on donor, partner etc. has been added
- Total Value of Procurement added at the bottom of the template
- Lot numbering as per Contract Category – e.g. Lot SUP 1. This allows users to add lots under each Contract Category during implementation
- GEN 18 adjusted accordingly



ANNEX GEN 7-1: Template for Procurement Plan									
Procurement Plan for:									
Project no and title:	<Insert>								
Project timeframe:	<Insert>								
Donor:	<Insert>								
Partner org:	<Insert>								
Preparation date of plan:	<Insert>								
Approval date of plan and by whom:	<Insert>								
Request(s) for derogation(s), if any:	<Insert>								
The DCA Procurement Manual	<Insert ed. + year> is applicable to the project								
<b>(Note: This template outlines the basic content of a procurement plan. Please add columns when of</b>									
Procurement Plan for Supply, Service and Works									
Budget line no.	Lot No.	Description of lots and items	Qty.	Note No.	Estimated cost incl. VAT and taxes EUR	Procurement procedure	Month needed		
							A	B	
							Time to carry out the procurement procedure (incl time for import/export permits and registration)	Delivery time by the supplier + transit time + custom clearance + local haulage	
							Days	Days	
SUPPLY									
	Lot SUP 1								
Total value	ot SUP 1								
	Lot SUP 2								
Total value	ot SUP 2								
	Lot SUP 3								

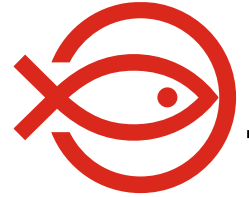


## GEN 9: OVERVIEW OF PROCUREMENT STEPS

- Added support Annex
- Provides an overview of the different steps for the 4 Procurement Procedures



# Changes to Annexes



## GEN 11: TENDER NOTICE

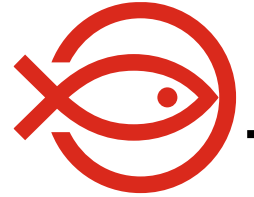
- Renamed to **Business Opportunity/Tender Notice**
  - This will allow for the GEN 11 to be used for advertisement under a Negotiated procedure also

## GEN 18: PROCUREMENT MONITORING TEMPLATE

- Aligned with section 5.1 Procurement Files and general info added on top

Project no.:																	
Project title and period:																	
Added Donor procurement guidelines:																	
Name/Initials/Organization:																	
Monitoring dates:																	
Q&A during monitoring visits:																	
Derogations requested:																	
General Procurement file	DCA Template/documentation	Yes / No / Comment															
Application/Grant Contract																	
Procurement Plan with updates, Budget	GEN 7-1																
Donor communication (procurement related - e.g. derogations, VAT issues etc.)																	
Signed Declaration of Impartiality and Confidentiality	GEN 2-1																
Advertisement of Business Opportunities and responses received	GEN 8																
Completed GEN 18.	GEN 18																
General Note to File																	
Lot Number and description as per Procurement Plan																	
	Lot SUP 1 <title>	Lot SUP 2 <title>	Lot SUP 3 <title>	Lot SUP 4 <title>	Lot SUP 5 <title>	Lot SUP 6 <title>	Lot SUP 7 <title>	Lot SUP 8 <title>	Lot SER 1 <title>	Lot SER 2 <title>	Lot SER 3 <title>	Lot SER 4 <title>	Lot SER 5 <title>	Lot WOR 1 <title>	Lot WOR 2 <title>	Lot WOR 3 <title>	Add Columns as per need →
Place of procurement																	
Simple Procedure (Supply, Service, Works)																	

# Changes to Annexes



## GEN 19: CASH GRANTS VS VOUCHERS

- New support Annex which highlights if and how each type of Cash Transfer involves procurement

## SUP 13: GOODS RECEIVED NOTE – New support Annex

## SER 1 AND 2: REQUEST FOR PROPOSAL

- No major changes besides correction of errors and polishing of document
- @ Worth mentioning that there is an e-learning module available on how to use and fill in the RFP

## SER 3, SER 7, WOR 3: EVALUATION GRIDS (for Negotiated and Local Open Tenders)

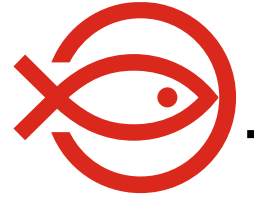
- Under Financial Evaluation a row has been added for the the Financial Offer

Part C: Financial Evaluation

Financial Evaluation					
PRICE OFFERED					
FINANCIAL SCORE <sup>1</sup>					

# Removed Sections and Annexes

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**HYBRID CONTRACTS** as a 'Contract Category' does not exist anymore

- Removed from section 3.1
- Contracts with elements from both services and supplies still exist, but is not a Contract Category in itself.
- When elements of 2 Contract Categories occur in one contract, the Contract Category which represent the highest value still determines the procurement procedure (no changes)

**CENTRAL BUYING OFFICES** are removed from Section 4.8.

- Section 4.8 only covers ECHO Recognised Humanitarian Procurement Centres

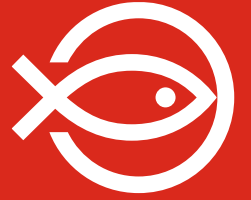
**GEN 3: CONTRACTOR REGISTRATION FORM** removed

- Decided not to require interested suppliers to submit a Form, because DCA/partners do not collect and use this data in a uniformed and strategic manner (requiring too much of suppliers).

**GEN 15-4 EVALUATION REPORT FOR OPEN TENDER** is removed.

- The Evaluation Grids for Open Tenders (SUP 5/SER 7) are used as Evaluation Reports
- Use of Annex'es in step guides adjusted accordingly
- Removed due to 'overkill' in collection of information and report writing, and no added value

Enjoy!



# DCA PROCUREMENT MANUAL

For questions please contact your  
ProLog Desk Officer

Remember  
to join the online  
session on the 13th  
of April, 2016

